WOMEN'S LEADERSHIP
EDGE

*An Initiative of the Center for WorkLife
Law at UC Hastings College the Law*

WLE Webinar

Networking in a Remote World

1. In what ways have you been keeping in touch with you network (internal or external)?

    - How do you think you could improve your methods or consistency?
    - What tools do you use (contact list, or any other system or app)? Reflect on your networking efforts – are there any tools you think could make them more sustainable and effective?
    - What are creative ways that you have kept in touch? Are there any methods from the presentation or group conversation that have resonated with you?

2. Are you using LinkedIn regularly? If so, what's working for you? Have you seen anything creative that has inspired you or worked for others?

3. Are there any ways that you personally have found to make connecting virtually, e.g. virtual happy hours, less awkward?

    - Reflect on your virtual networking experience thus far – have there been any interactions that have felt less awkward and more organic? Is there anything you can pinpoint about what made those interactions work better (either on your end or the other person's)?
    - Think about someone you know who makes networking look easy – how do they approach it? What are they doing that is working?

4. Have you attended any online events? What was your experience?

5. What is your elevator speech? Take a minute with it, see if there's any fine-tuning that you can do. Does it accomplish everything you want it to?

6. What is a current reacquaintance speech? Pause for the same reflection you gave #5.